COX AUTOMOTIVE

Manheim Market Insights

June 2024 Mid-Month

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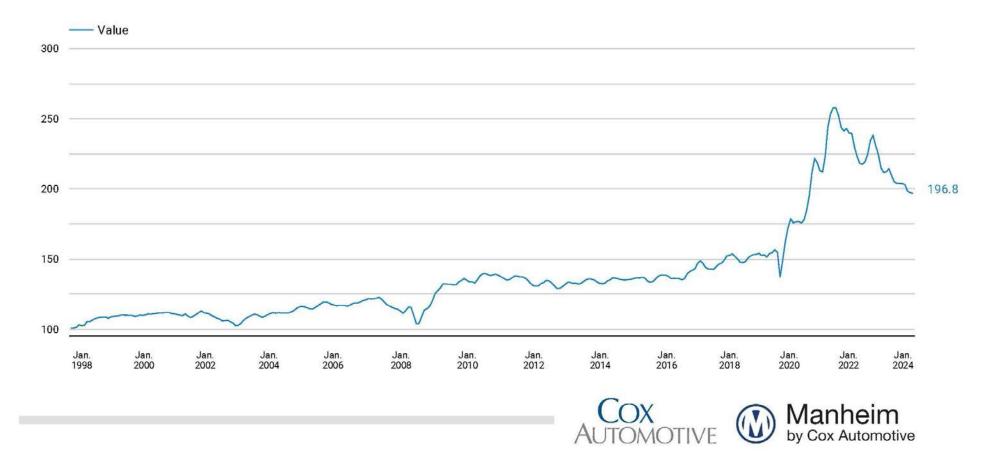
Wholesale Trends Are Mixed

- Wholesale Values: Continuing to Fall
- Manheim Days' Supply: Holding flat over the last few weeks
- Used Vehicle Sales: Remain higher versus last year
- Lease Equity: Declining and some brands are now negative



June Mid-Month MUVVI

MANHEIM USED VEHICLE VALUE INDEX Mid-June 2024

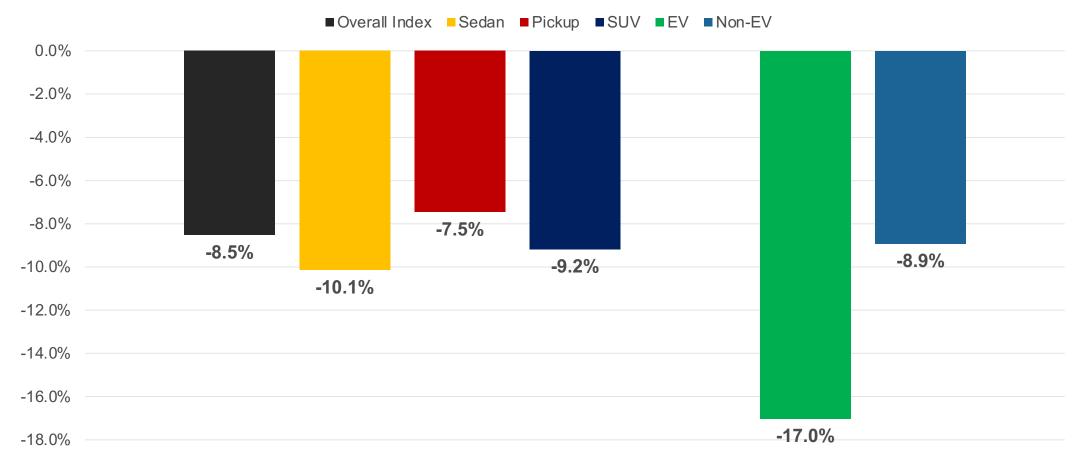




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June Mid-Month MUVVI Changes by Segment

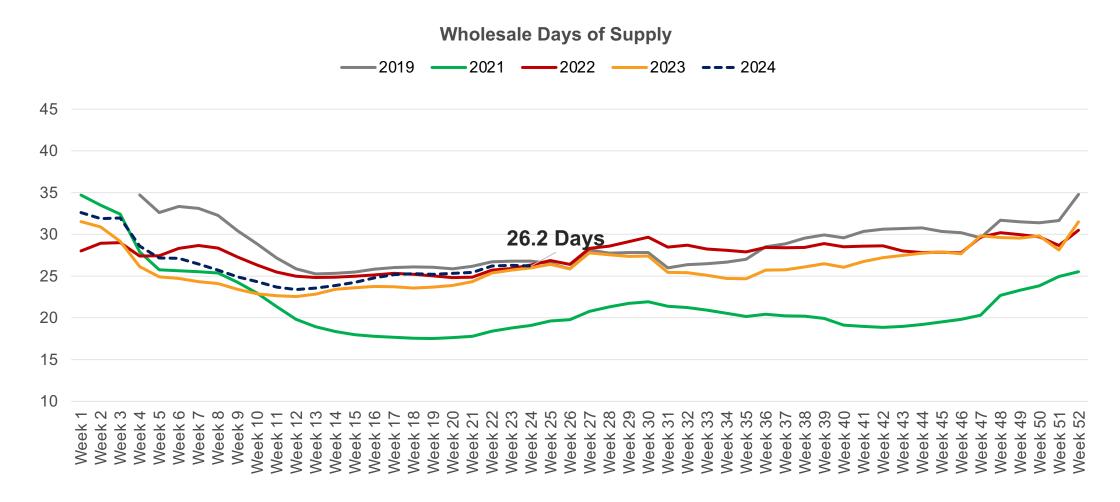
Pickups outperformed the market overall and sedans were weaker as EVs hit 2.5% of all wholesale transactions



Annual Change by Index Segment

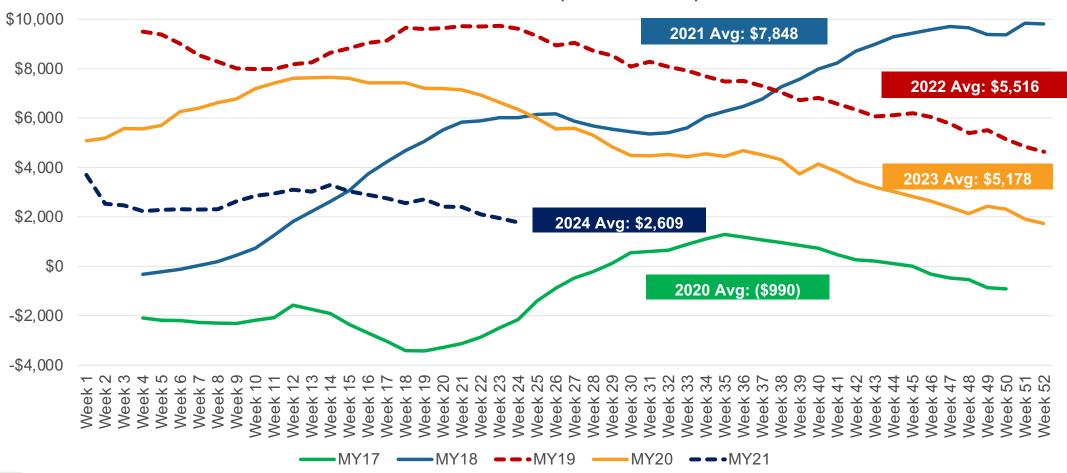
Wholesale Supply Is Slightly Above Last Year

Inventory is +16% vs 2023 and sales are +15% as days' supply holds around 26 days, +1% year over year



CALE: Lease Equity

Lease equity has been slowly declining with some brands starting to go negative in recent weeks



CALE Historical View (36-month term)



Summary

The year is flying by, and we are already at the 2024 Summer Solstice!

The market is trending in relatively normal patterns, but there's a lot on the horizon over the next several months with Fed moves and elections. Stay tuned! Summer's Here!



