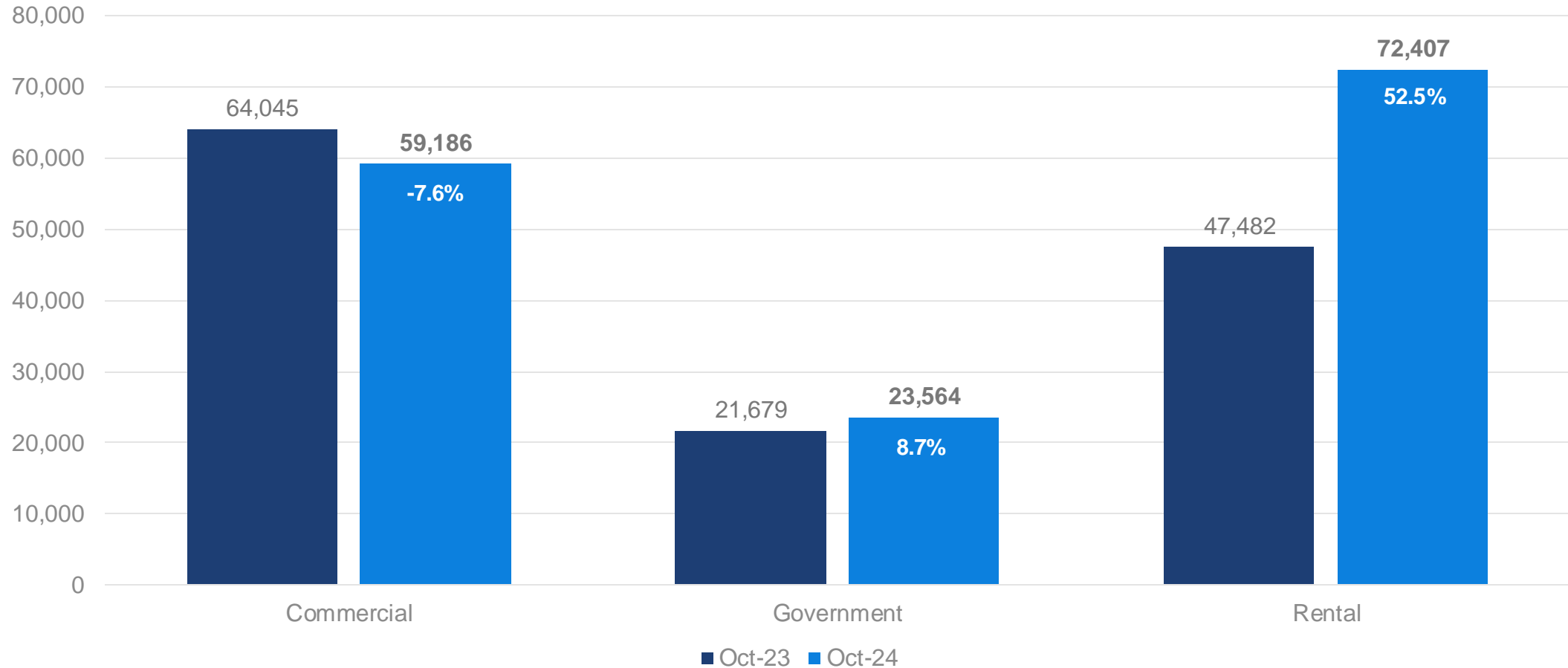


October Fleet Sales Increase Year Over Year

Combined sales into large fleets are up 16.5% compared to October 2023.



Fleet Sales Mixed in October

By the numbers

- Combined Sales into Large Fleets: **155,157**
- Combined Sales into Large Fleets Increase Year over Year: **+16.5%**
- Total Fleet Sales: **184,115**
- Total Fleet Sales Decrease Year over Year: **-3.5%**
- New Retail Sales Estimate: **1.325 million**
- Fleet Share of New Retail Sales: **13.9%**