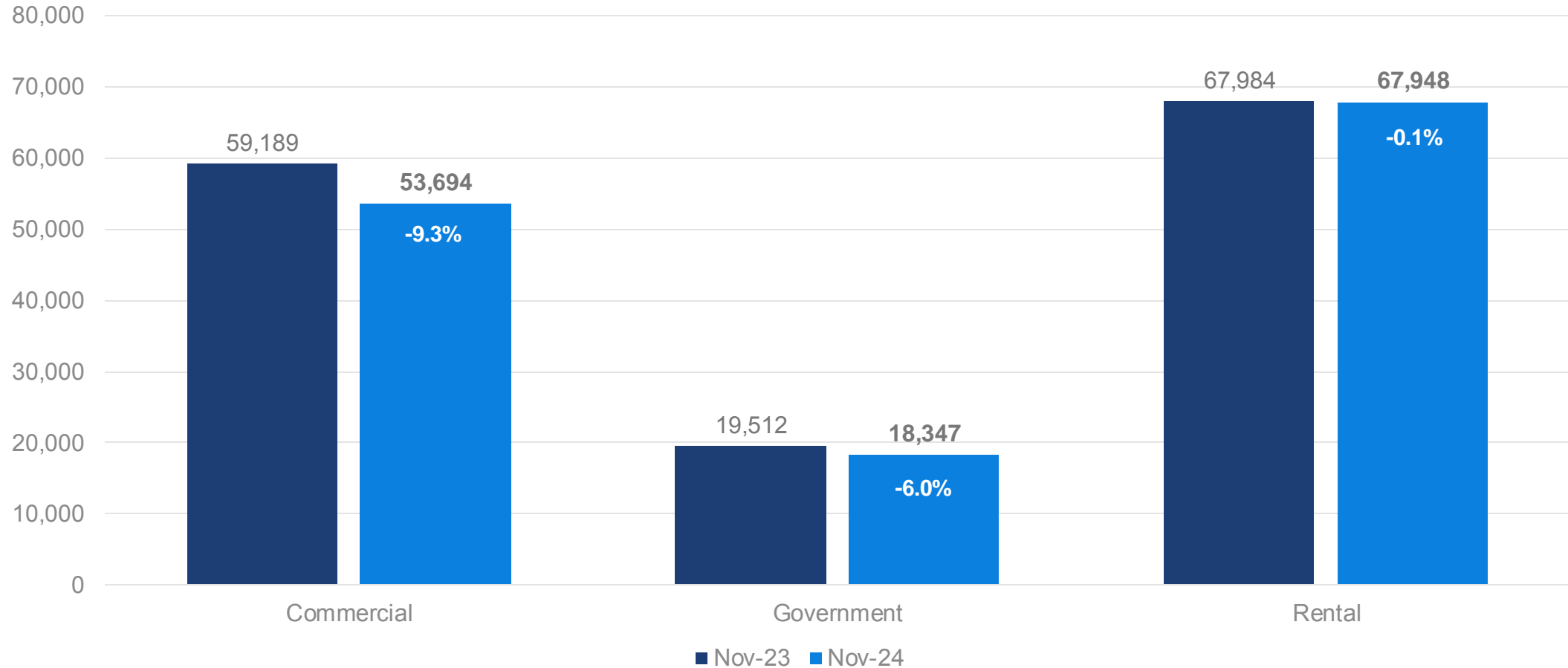


November Fleet Sales Down Year Over Year

Combined sales into large fleets are down 4.6% compared to November 2023.



Fleet Sales Down in November

By the numbers

- Combined Sales into Large Fleets: **139,989**
- Combined Sales into Large Fleets **Decrease Year over Year: -4.6%**
- Total Fleet Sales: **171,376**
- Total Fleet Sales **Decrease Year over Year: -17.0%**
- New Retail **Sales Estimate: 1.36 million**
- **Fleet Share** of New Retail Sales: **12.6%**